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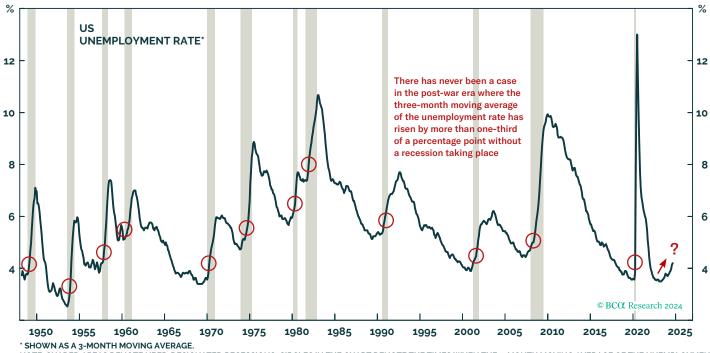
October 2024

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Fourth Quarter 2024 Strategy Outlook: Soft Landing Or Quicksand?

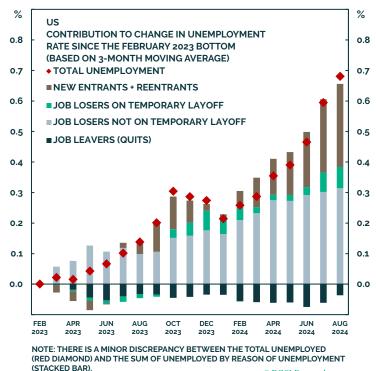
Peter Berezin Chief Global Strategist Director of Research

The Unemployment Rate Is A Highly Mean-Reverting Series



NOTE: SHADED AREAS DENOTE NBER-DESIGNATED RECESSIONS; CIRCLES IN THE CHART DENOTE THE TIMES WHEN THE 3-MONTH MOVING AVERAGE OF THE UNEMPLOYMENT RATE INCREASED BY MORE THAN ONE-THIRD OF A PERCENTAGE POINT FROM PRIOR LOWS.

Rising Labor Supply Does Not Fully Explain The Increase In Unemployment

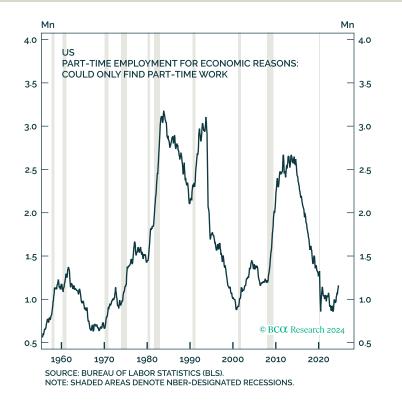


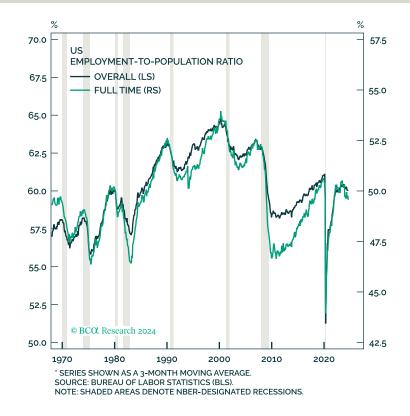
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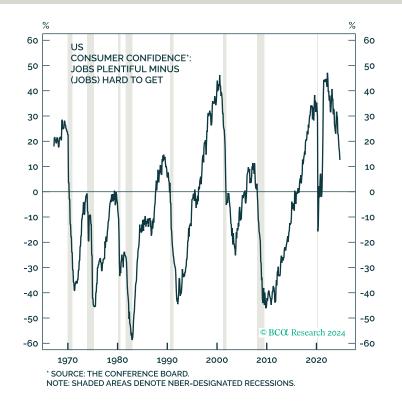
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More People Are Working... Part Time





It's Not Just Labor Market Normalization Anymore

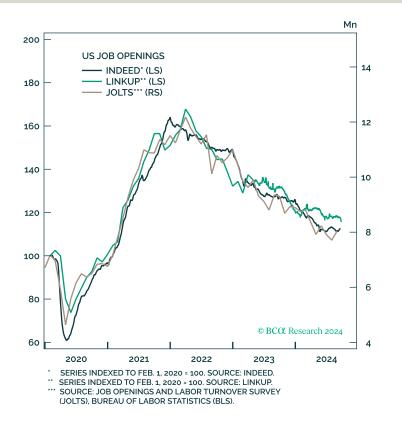


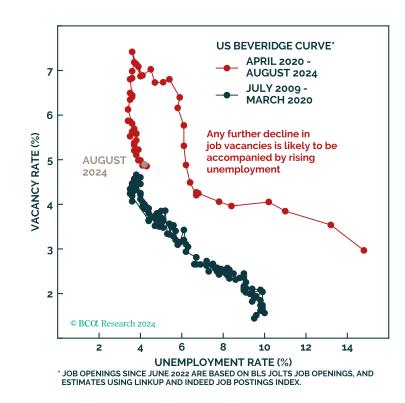
FIRST MONTH OF RECESSION*	PRE-RECESSION PEAK OF THE CONFERENCE BOARD LABOR DIFFERENTIAL**	LAG (MONTHS)
JAN '70	NOV '68	14
DEC '73	NOV '73	1
FEB '80	MAY '79	9
AUG '81	MAY '81	3
AUG '90	APR '89	16
APR '01	JUL '00	9
JAN '08	MAR '07	10
MAR '20	AUG '19	7
	MAR '22	
	AVERAGE:	8.6
	AVERAGE EXCLUDING PANDEMIC RECESSION:	8.9

 THE FIRST MONTH OF A RECESSION IS THE MONTH FOLLOWING THE NBER-DEFINED BUSINESS CYCLE PEAK.

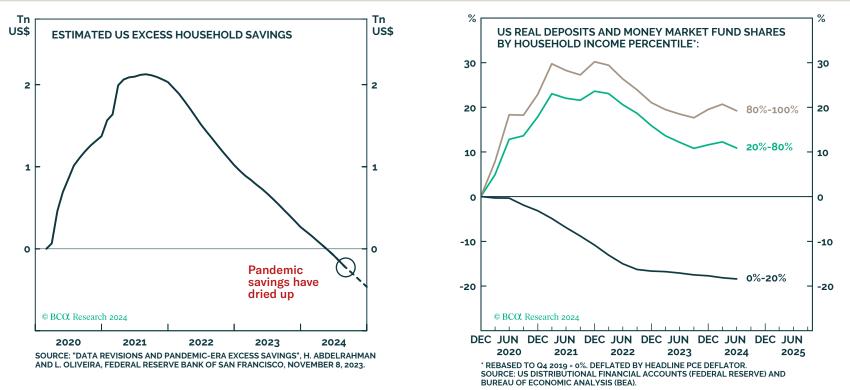
** CONSUMER CONFIDENCE: JOBS PLENTIFUL MINUS JOBS HARD TO GET. SOURCE: THE CONFERENCE BOARD.

Job Openings Are Approaching A Critical Threshold



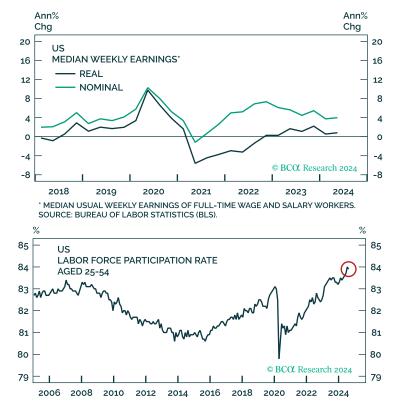


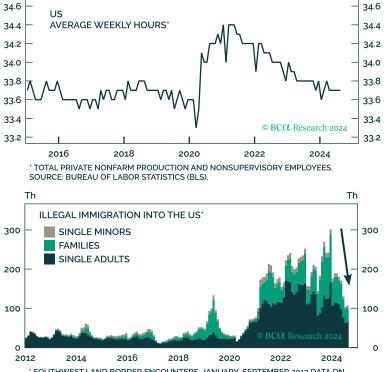
Excess Pandemic Savings Have Been Depleted, Especially At The Bottom Of The Income Distribution



Hours

Income Growth Is Set To Slow

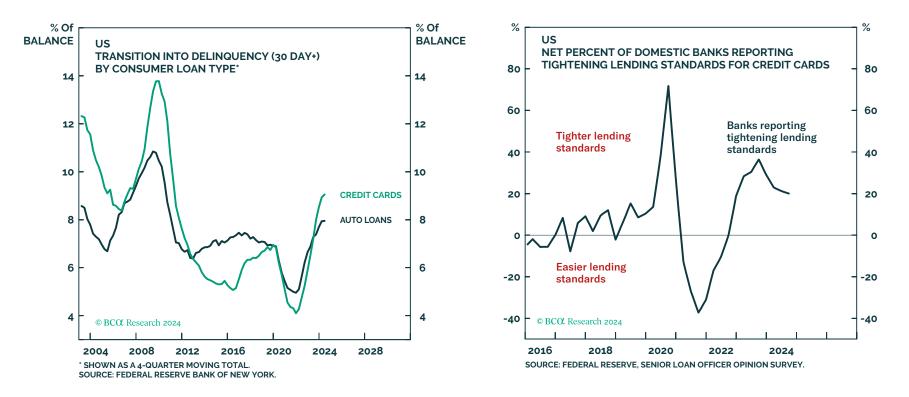




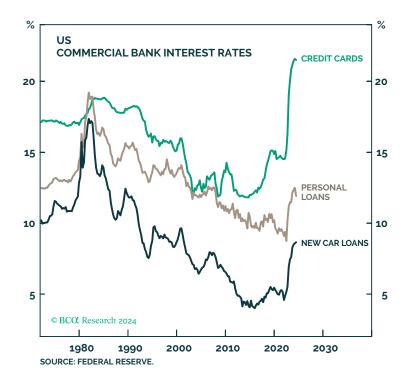
Hours

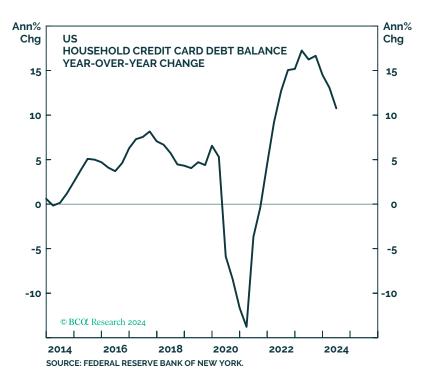
^{*} SOUTHWEST LAND BORDER ENCOUNTERS. JANUARY-SEPTEMBER 2012 DATA ON SINGLE ADULTS INCLUDES FAMILY ENCOUNTERS. SOURCE: US CUSTOMS AND BORDER PROTECTION.

Credit Card Delinquencies Are Back To 2010 Levels

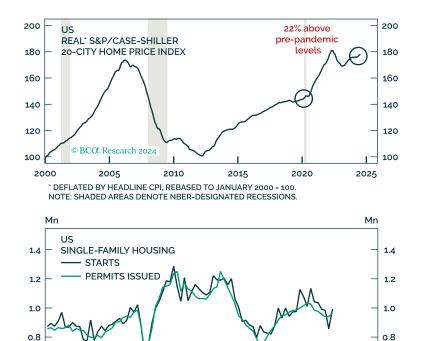


Credit Card Spending Will Slow Further





No Glut Of Single-Family Homes, But Prices Are Too High

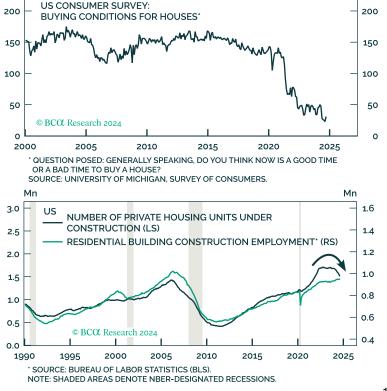


2022

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2024

0.6



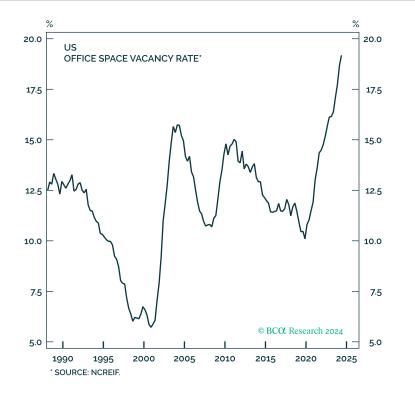
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2018

2020

0.6

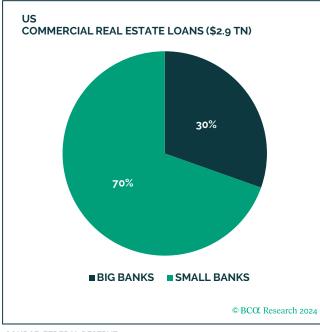
The Problems In CRE Are Spreading Beyond Offices



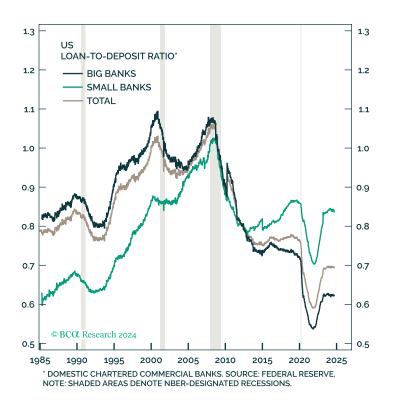
	CRED IQ OVERALL DISTRESSED RATES BY PROPERTY TYPE* DELINQUENT AND / OR SPECIALLY SERVICED LOANS								
MONTH	MULTIFAMILY	OFFICE	RETAIL INDUSTRIAL		HOTEL	SELF STORAGE			
Mar-23	3.8%	5.0%	11.5%	0.4%	6.3%	0.1%			
Apr-23	4.1%	5.8%	11.5%	0.4%	6.4%	0.1%			
May-23	4.0%	6.5%	10.6%	0.4%	6.4%	0.0%			
Jun-23	4.5%	8.4%	11.2%	0.5%	6.5%	0.0%			
Jul-23	4.7%	7.9%	10.7%	0.5%	7.7%	0.0%			
Aug-23	5.0%	9.4%	10.7%	0.4%	7.7%	0.0%			
Sep-23	4.7%	10.8%	11.2%	0.7%	8.3%	0.1%			
Oct-23	5.1%	10.5%	9.5%	1.8%	8.9%	1.3%			
Nov-23	2.9%	6.8%	6.6%	4.4%	6.4%	1.3%			
Dec-23	4.0%	9.9%	8.4%	0.6%	8.0%	1.1%			
Jan-24	2.6%	10.5%	8.0%	0.3%	6.7%	14.4%			
Feb-24	3.4%	11.0%	8.4%	1.3%	6.9%	0.1%			
Mar-24	3.7%	11.4%	9.5%	0.6%	7.7%	0.1%			
Apr-24	7.2%	11.7%	11.9%	0.4%	8.7%	0.1%			
May-24	7.1%	11.1%	11.3%	0.5%	9.4%	0.1%			
Jun-24	7.4%	11.5%	11.7%	1.0%	8.1%	0.1%			
Jul-24	8.4%	12.2%	11.8%	0.8%	7.8%	0.2%			
Aug-24	11.0%	13.0%	10.6%	4.6%	8.4%	0.1%			

* AS OF AUGUST 31, 2024. SOURCE: CRED iQ.

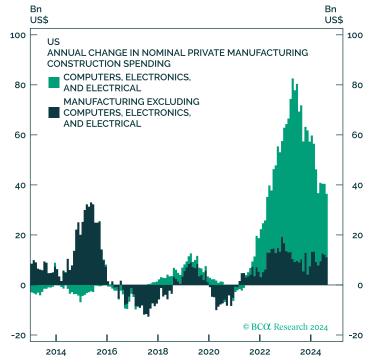
Regional Banks Are Not Out Of The Woods

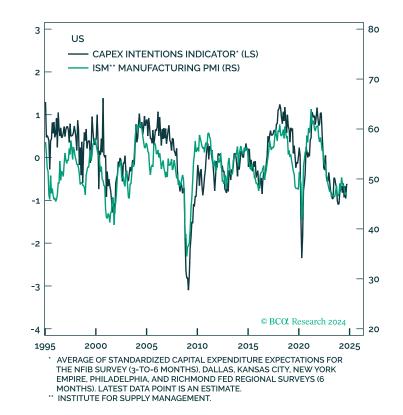


SOURCE: FEDERAL RESERVE. NOTE: DATA AS OF SEPTEMBER 2024.



Tech Construction Is Slowing While Capex Intentions Remain Weak



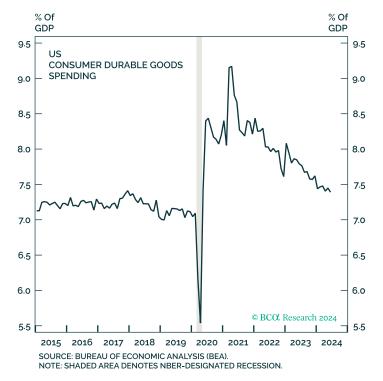


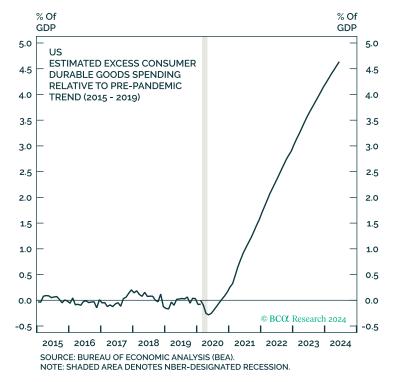
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14

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A Lot Of Consumer Durable Goods Spending Was Brought Forward During The Pandemic





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% Of

GDP

175

150

125

100

75

50

25

%

1

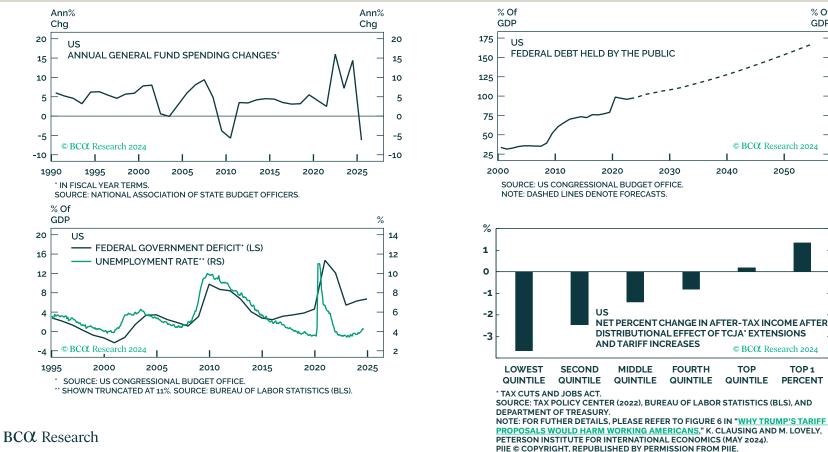
0

-1

-2

-3

How Countercyclical Will Fiscal Policy Be?



16

TOP 1

PERCENT

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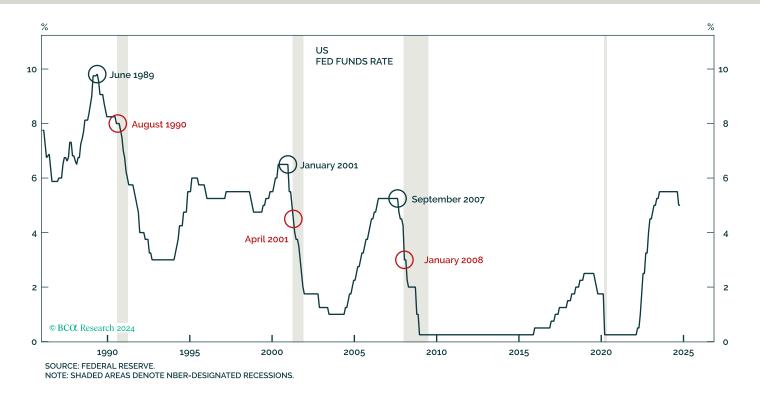
TOP

QUINTILE

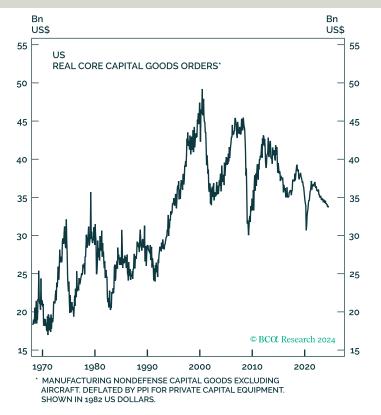
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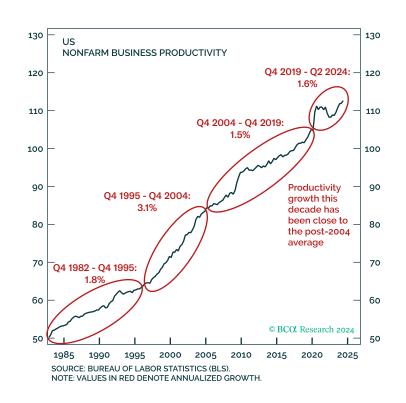
2050

Recessions Often Start Not Long After The Fed Begins Cutting Rates



This Ain't '95





%

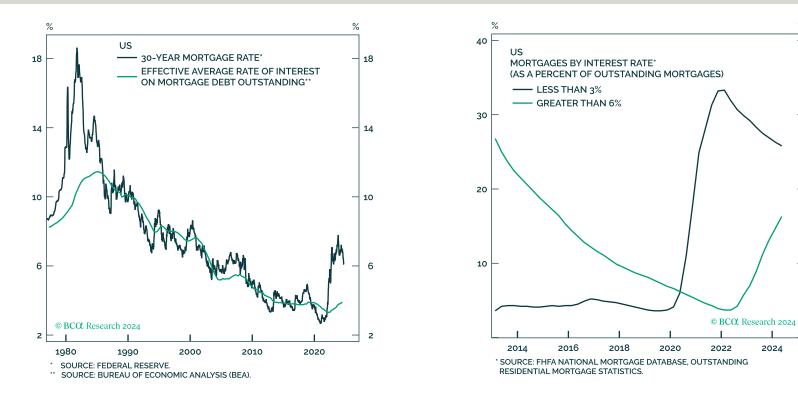
40

30

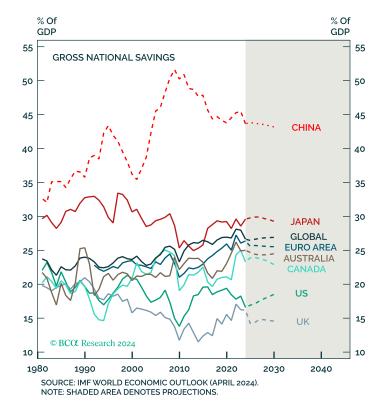
20

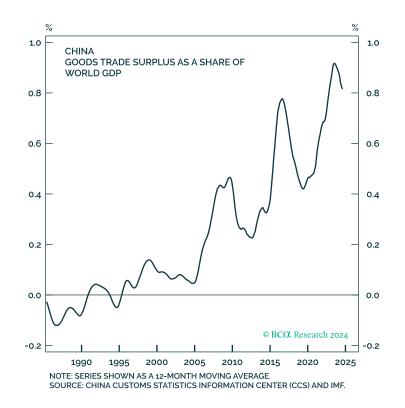
10

Fed Rate Cuts May Not Lead To Lower Borrowing Rates



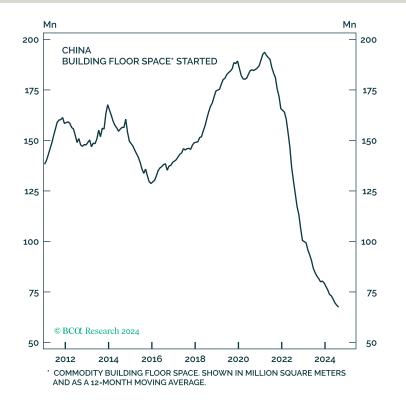
China's Structural Problems Are Getting Worse

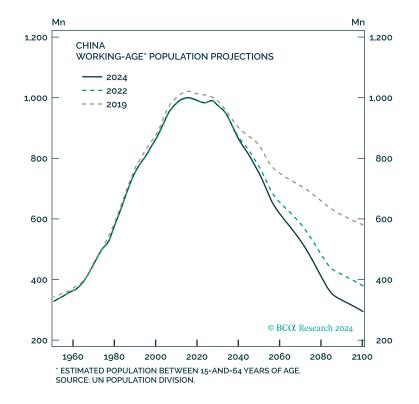




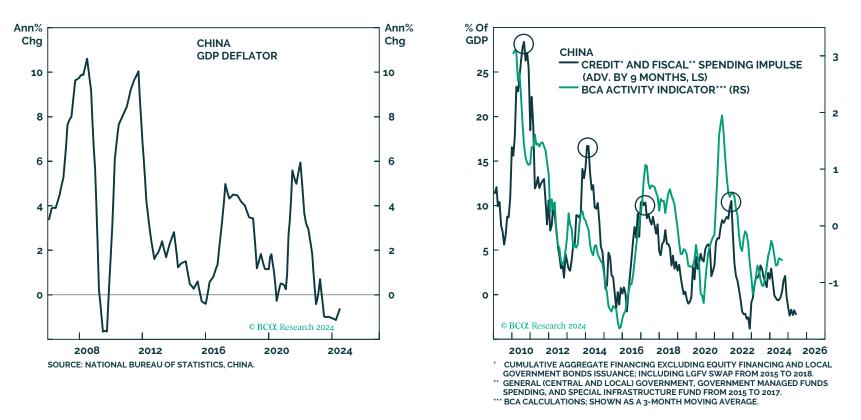
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China's Housing Bust

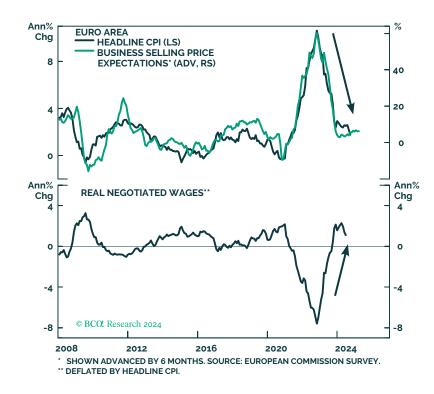


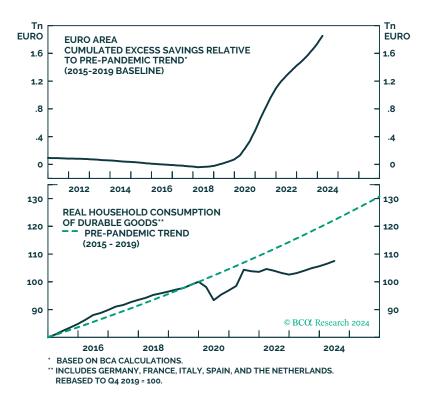


Deflation In China Is Setting In



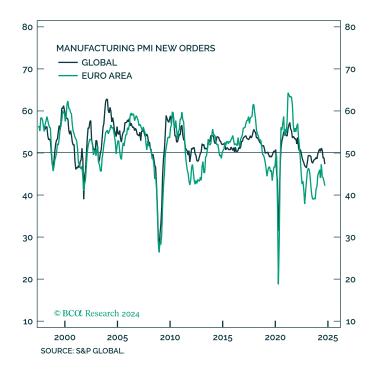
Some Rays Of Light For Europe...

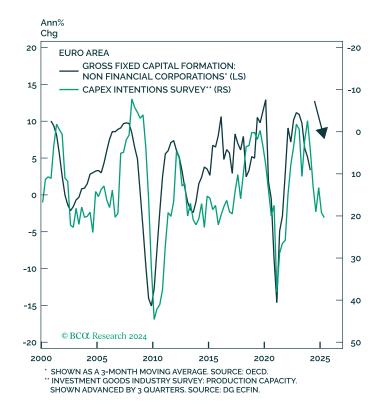




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I...But Europe Will Succumb To A Recession Too





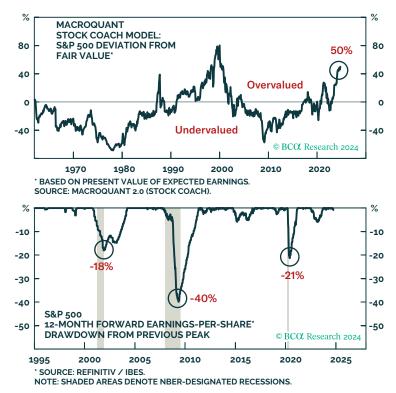
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In A Recession, The S&P 500 Could Fall To 3800

		Hypothetical Change In Forward Earnings Estimate From Current Levels (%)								
		-30	-20	-10	0	+10	+20	+30		
	10	1852	2116	2381	2645	2910	3175	3439		
	11	2037	2328	2619	2910	3201	3492	3783		
	12	2222	2540	2857	3175	3492	3809	4127		
	13	2407	2751	3095	3439	3783	4127	4471		
q	14	2593	2963	3333	3704	4074	4444	4815		
	15	2778	3175	3571	3968	4365	4762	5159		
For	16	2963	3386	3809	4233	4656	5079	5503		
	17	3148	3598	4048	4497	4947	5397	5846		
	18	3333	3809	4286	4762	5238	5714	6190		
	19	3518	4021	4524	5026	5529	6032	6534		
	20	3704	4233	4762	5291	5820	6349	6878		

NOTE: AS OF OCTOBER 2, 2024. SOURCE: REFINITIV / IBES.

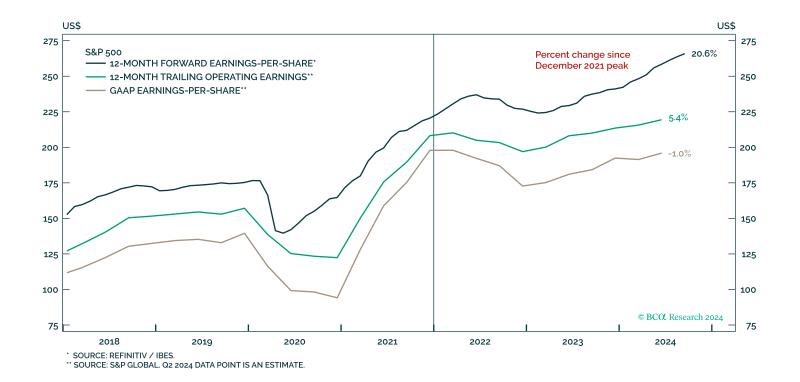
Outside Of The Dotcom Bubble, US Stocks Have Never Been So Expensive



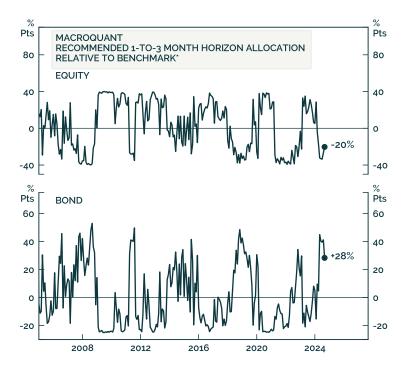


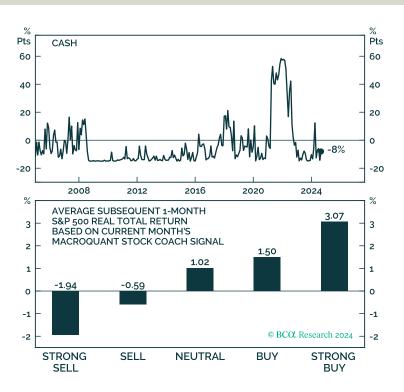
NOTE: SHADED AREAS DENOTE NBER-DESIGNATED RECESSIONS.

Is Recent Earnings Growth Fake News?



MacroQuant Has Become More Cautious On Equities





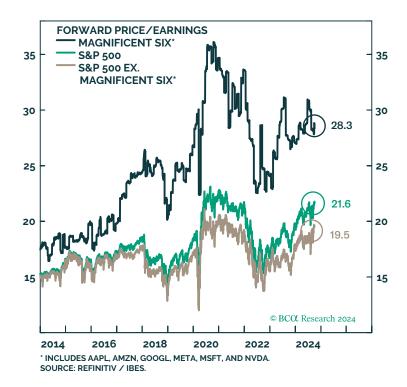
BENCHMARK ALLOCATION IS BASED ON A 60% EQUITY, 25% BOND, AND 15% CASH PORTFOLIO.

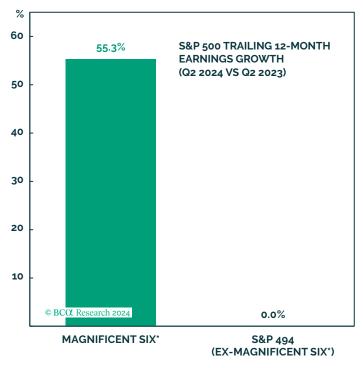
** BASED ON DATA SINCE 1962

NOTE: THE AVERAGE EQUITY, BOND, AND CASH ALLOCATIONS IN THE BACKTEST ARE 60.1%, 26.3%, AND 13.7%, RESPECTIVELY. SOURCE: MACROQUANT 2.0 (ASSET ALLOCATION).

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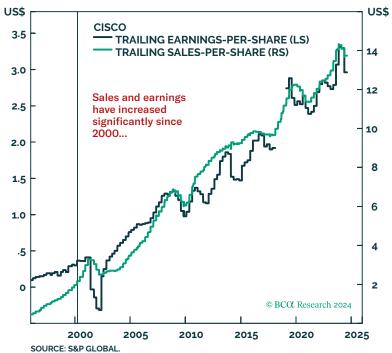
Cheap For A Reason





* INCLUDES AAPL, AMZN, GOOGL, META, MSFT, AND NVDA. SOURCE: S&P GLOBAL.

Will Nvidia Follow In Cisco's Footsteps?



NOTE: VERTICAL LINE DENOTES THE PEAK IN CISCO SHARE PRICE (MARCH 27, 2000). ABNORMALITIES IN EARNINGS DUE TO EXTRAORDINARY TAX CHARGE IN 2018 ARE OMITTED.

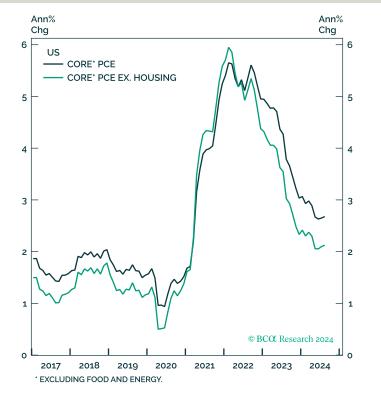


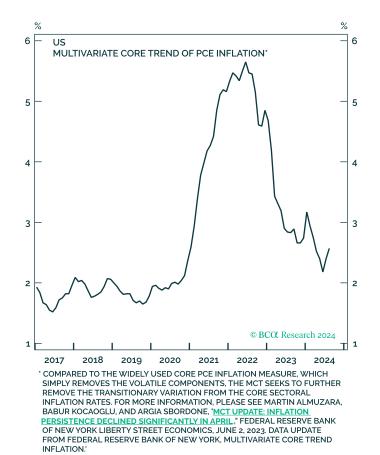
Five Years Later...

Fed policy is likely to proceed in two stages: An initial stage characterized by a highly accommodative monetary policy, followed by a second stage where the Fed is raising rates aggressively in response to galloping inflation. The first stage, which will end in late 2021, will be heaven for risk assets. The subsequent stage, which will feature a global recession, will be hell. In the end, we expect the fed funds rate to reach 4.75%, representing thirteen more 25-basis point hikes than implied by current market pricing.

– BCA Global Investment Strategy, June 2019

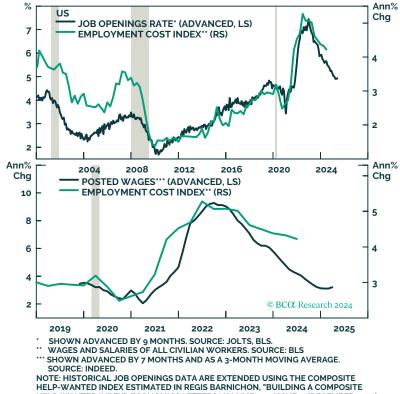
Underlying US Core Inflation Is Back To Target



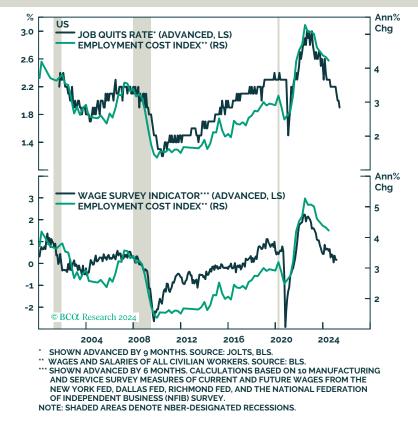


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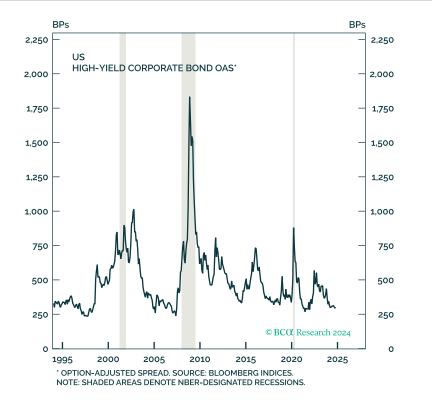
Wage Pressures Have Eased As The Labor Market Has Loosened

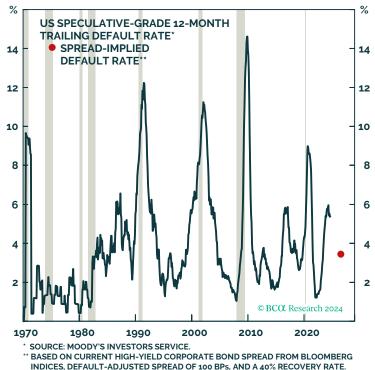






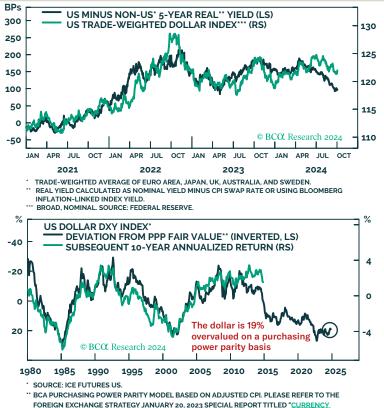
Junk Bonds Are Pricing In A Soft Landing



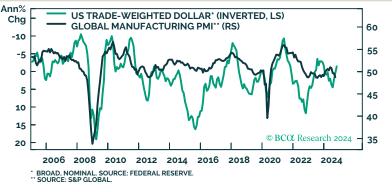


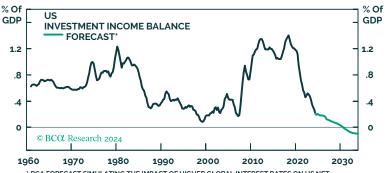
INDICES, DEFAULT-ADJUSTED SPREAD OF 100 BPS, AND A 40% RECOVERY RA NOTE: SHADED AREAS DENOTE NBER-DESIGNATED RECESSIONS.

The Dollar Will Strengthen During The Next Recession But Weaken Over The Long Haul



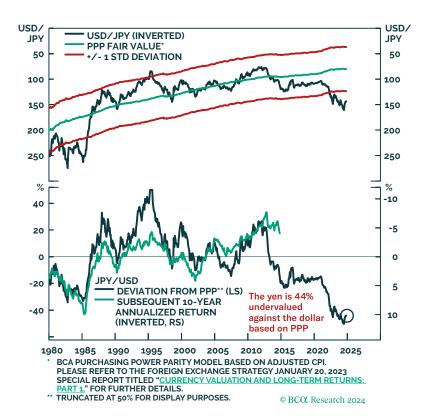
VALUATION AND LONG-TERM RETURNS: PART 1," FOR FURTHER DETAILS.

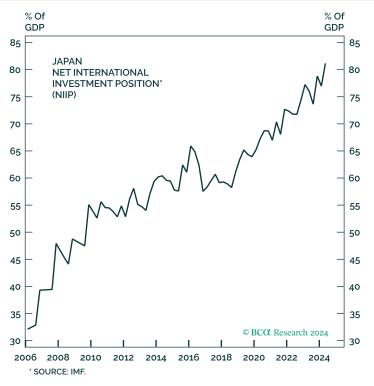




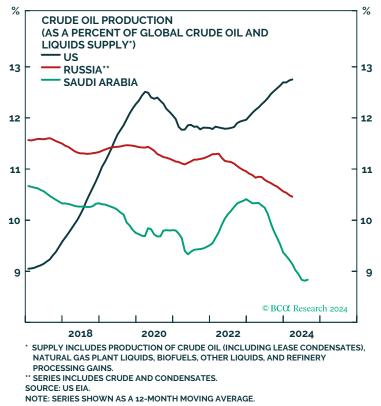
BCA FORECAST SIMULATING THE IMPACT OF HIGHER GLOBAL INTEREST RATES ON US NET EXTERNAL INTEREST EXPENSES RELATED TO PORTFOLIO DEBT SECURITIES, WHILE HOLDING CONSTANT THE COMPOSITION OF DEBT ASSETS AND LIABILITIES IN RELATION TO GDP AS WELL AS ALL OTHER COMPONENTS OF THE INCOME BALANCE.

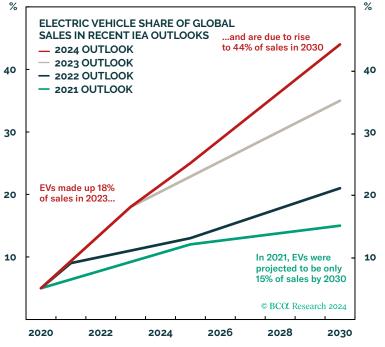
The Yen Will Be A Great Hedge When The Next Recession Arrives





Favor Industrial Metals Over Oil In The Long Run

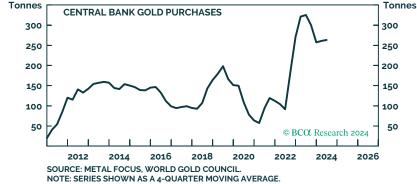


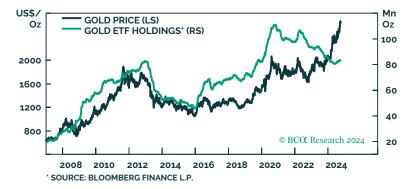


OUTLOOKS FOR ELECTRIC VEHICLES' SHARE OF OVERALL GLOBAL SALES, %, 2020-2030, IN THE IEA'S STATED POLICIES SCENARIO (STEPS), FROM SUCCESSIVE EDITIONS OF THE AGENCY'S "GLOBAL EV OUTLOOK" REPORTS. EACH LINE INDICATES THE OUTLOOK GIVEN IN THAT YEAR.

Gold Is Expensive But Will Benefit From Continued Central Bank Purchases









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Investment Conclusions And View Matrix

- Macro Outlook: The consensus soft-landing narrative is wrong. The US will fall into a recession in late 2024 or early 2025. Growth in the rest of the world will also slow sharply.
- **Equities:** We were tactically bullish on stocks for most of 2023, turned neutral earlier this year, and went underweight on June 26. We conservatively expect the S&P 500 to drop to 3800 during the coming recession.
- Bonds: Despite cutting rates by 50 bps in September, the Fed is probably still behind the curve. We expect the 10-year Treasury yield to fall to 3% during the next recession with the fed funds rate reaching 2%.
- Credit: The current level of corporate spreads is pricing in • a 38% decline in the default rate over the next 12 months. Such a decline is unlikely in a soft-landing scenario and is next-to-impossible in a recessionary one.
- Currencies: The US dollar should weaken modestly over the next few months but will then strengthen during the next recession. The yen will experience a massive short-covering rally towards the end of 2024.
- **Commodities:** Crude oil and industrial metals will fall during the coming recession. The longer-term outlook for metals is better than for oil.

Global Investment Strategy Views						G
	1-To-3 Month 6-To-12 Month					
Global Asset Allocation		0 +	-	0	+	Global Fixed Income*
Equities						Government
Fixed Income						Investment Grade
Cash						High Yield
Global Equities (Region)*	- (0 +	-	0	+	Duration
US						Inflation Protection
Euro Area						
ик						Currencies***
Canada						USD
Australia						EUR
Japan						GBP
EM						CHF
	-	n +				JPY
Global Equities (Sectors)*		0 +	-	0	+	CAD
Communication Services						AUD
Consumer Discretionary						
Consumer Staples						EM Currencies
Energy] 🔳 [Commodities (vs USE
Financials						Energy
Health Care						Base/Bulk Metals
Industrials						Gold
						LEGEND:
Information Technology						CURRENT 1 (MOST LEFT) – STRONG SELL
Materials						2 - SELL 3 - NEUTRAL
Real Estate						4 – BUY 5 (MOST RIGHT) – STRONG BUY * RELATIVE TO MSCI ACWI (CU
Utilities						** RELATIVE TO BLOOMBERG GI

Global Investment Strategy Views									
	1-	To-3 M	onth	6-	6-To-12 Month				
Global Fixed Income**		0			0				
Government									
Investment Grade									
High Yield									
Duration									
Inflation Protection									
Currencies***	-	0	+	-	0	+			
USD									
EUR									
GBP									
CHF									
JPY									
CAD									
AUD									
EM Currencies									
Commodities (vs USD)	-	0	+	-	0	+			
Energy									
Base/Bulk Metals									
Gold									
LEGEND: - CURRENT 1 (MOST LEFT) - STRONG SELL									

MSCI ACWI (CURRENCY UNHEDGED). BLOOMBERG GLOBAL AGGREGATE (CURRENCY-HEDGED)

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